



GRACO CAPABILITY



PROVEN QUALITY. LEADING TECHNOLOGY.



Every Day, Around the World

We pump the peanut butter and mayonnaise into your jar, the filling into your cookie, the oil into your car. We glue the sole of your shoe and pump the ink onto your currency. We spray varnish on your furniture, coating on your pills, the paint on your house and texture on your ceiling. We even sprayed the paint on the White House, in Washington and stripes on the field at Wembley Stadium in London, England.

We're a leading fluid handling company, marketing products in more than 100 countries on six continents. Almost 500 of our 2,200 employees work outside the United States.

Every day around the world, you'll find Graco. It's an airplane in the United States, a windmill in Brussels, a railroad in Shanghai, a sports arena in South America. We have painted, finished, filled, glued and sealed components in all of these things and more.



Long History of Success

Graco has a long history of financial stability, commitment to employees and giving back to the communities where we work and live. Our aggressive investment in product development and technology – we currently hold 387 patents worldwide – has positioned Graco to succeed through the highs and lows of ever-changing economies. Our ongoing investments reflect our global focus, particularly in emerging economies.

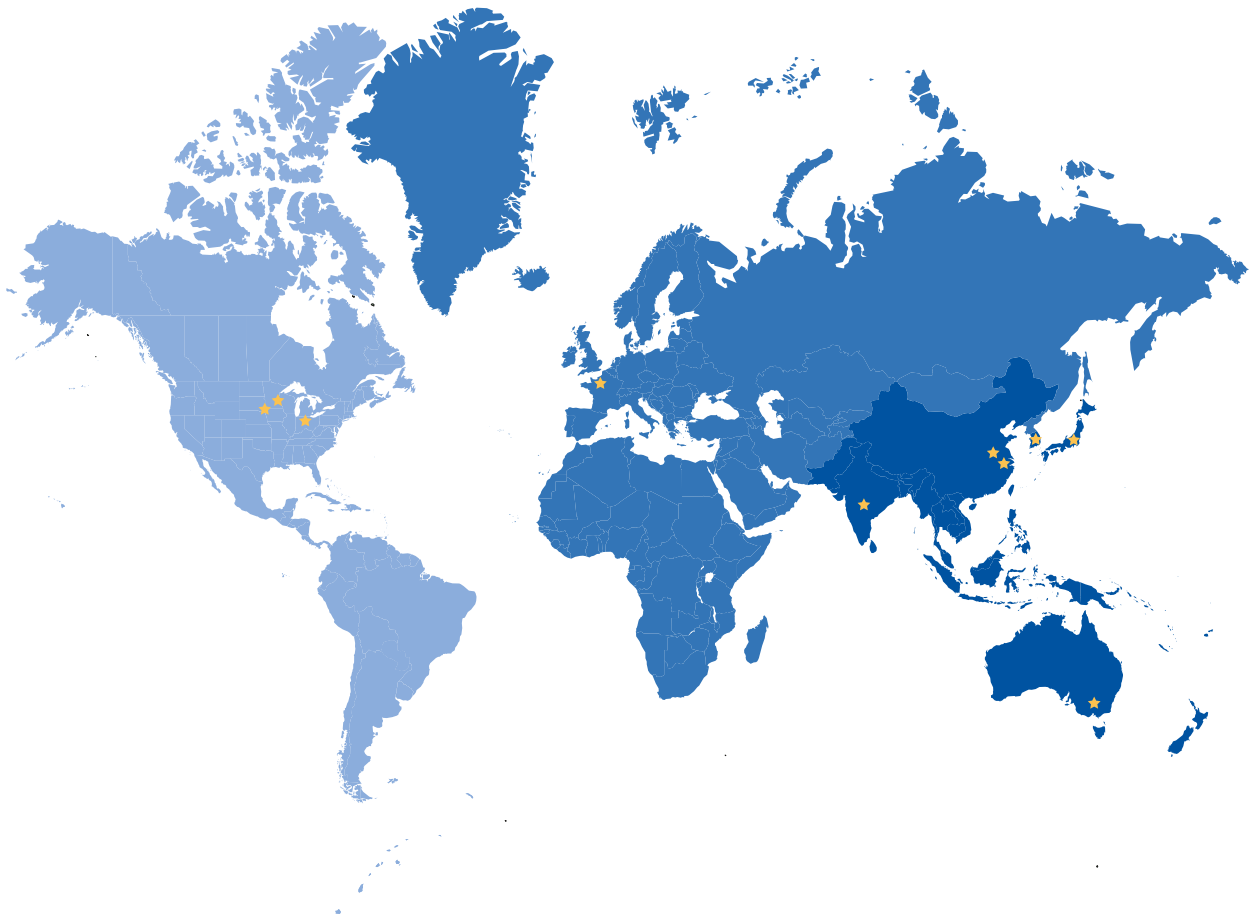
In 2010, our global net sales grew to \$744 million, a 28 percent increase over 2009. These sales are categorized by our three business segments: Industrial Products, Contractor Equipment and Lubrication Equipment. Graco sells products in North and South America, EMEA (Europe, the Middle East and Africa) and Asia Pacific. Products are primarily sold through approximately 30,000 distributors worldwide.



Graco Employees Around the World

Since its inception in 1926, people and ideas have been at the heart of Graco's success. Our achievements are based on the strength of individuals working together to design, manufacture and sell the fluid handling equipment of the highest quality in the world.

Our employees are tops in their fields of engineering, design, manufacturing, marketing, customer service and more. They are knowledgeable, hard-working, highly educated, and they truly like where they work. In fact, they voted Graco a Top Workplace in 2009 and 2010.



Graco employees work at headquarters in Minneapolis, Minnesota, USA, and at manufacturing or office locations in:

- Minneapolis, Minnesota, USA
- Rogers and Anoka, Minnesota, USA
- North Canton, Ohio, USA
- Sioux Falls, South Dakota, USA
- Shanghai and Suzhou, China
- Maasmechelen, Belgium
- Gurgaon, Haryana, India
- Bundoora, Victoria, Australia
- Yokohama City, Japan
- Anyang-Si, Gyunggi-Do, South Korea



Graco Shanghai office



Graco Suzhou factory



Graco Australia office



Graco Korea office



Graco Japan office

Asia Pacific Headquarters and Training Center



Graco's New Asia Pacific Headquarters and World-Class Training Center

Great location in prime Shanghai area, central to Graco's Asia business, and it offers advanced training capability.

Training

A strategic commitment to the Asia Pacific business, Graco has built this "state of the art" training facility equipped with key products and staffed with a professional training team to provide region specific training as we continue to develop "best in class" sales and distribution teams.

Capability Facility

- Classrooms - up to 80 people
- Bench Training - for product service
- Application Lab - "hands on" product and application training

Targeted Participants (Trainees)

- Graco Employees
- Distributors
- Materials Suppliers
- End Users

Training Service Provided

- New-Hire Training
- Product Training, "Certification Training"
- Application Training
- Professional Sales Skill Training
- Life Skills Training - "Time Management, Goal Setting"
- Tech Days for Material Suppliers and End Users
- New Market Application Testing

Languages Provided

- English, Chinese, Japanese, Korean

Services Provided

- Product Training
- Application Training
- Sales Skill Training
- Life Skills Training
- Demonstrations – key end users and new markets



Graco Has 3 Major Segments

Industrial Segment

The Industrial Segment designs and markets equipment for the liquid finishing, process, sanitary, sealants, adhesives, composites, protective coatings and foam markets. In 2010, this business Segment generated 55 percent of Graco's total sales, or \$409 million. The customers for our liquid finishing and process equipment are primarily manufacturers that transfer fluids such as paints and chemicals. Our pumps move fluids from drums and tanks through our proportioning equipment to our spray guns and dispensers. Our sanitary equipment is used in pharmaceutical, cosmetic, beverage and food processing applications. Customers using our protective coatings equipment apply materials to protect the surfaces of bridges, water towers, tanks, pipes, rail cars and ships from the elements. Our foam equipment is used for wall and roof insulation, band joist applications, in-plant OEM applications and reaction injection molding. The Industrial Segment's sealant and adhesive equipment is used by manufacturers to bond, encapsulate and seal assembled parts.

The Industrial division has four major application areas:

- Finishing Equipment
- Process Equipment
- Advanced Fluid Dispense Equipment
- High Performance Coatings and Foam Equipment



Contractor Segment

The Contractor Segment designs and markets sprayers used to apply paint, architectural coatings and texture materials, as well as sprayers for pressure cleaning. Distributors of our products sell to painting, roofing, texture, corrosion control and line striping contractors, and tradespeople. Our equipment is highly regarded for its durability and ease of use, as well as its ability to deliver high-quality finishes at rapid production rates. In 2010, the Contractor Segment generated \$257 million in sales, 35 percent of the Company's total sales.



Lubrication Segment

The Lubrication Segment designs and markets equipment used to transfer, meter and dispense lubricants and petroleum products with a full line of pumps, meters, hose reels, controls and centralized lubrication products. The customers for our products and systems are typically automotive service centers, oil change facilities, governments and municipalities, manufacturing companies, mines and other heavy industries. As a leader in the lubrication equipment market for more than eight decades, Graco's products are valued by customers for their industry-leading quality and technology. In 2010, the Lubrication Segment generated \$78 million in sales, constituting 10 percent of the Company's total sales.



Key Markets Served

Industrial Equipment

- Aerospace
- Alternative energy (wind and solar)
- Automotive/truck/bus assembly
- Automobile repair shops
- Cabinetry
- Cosmetics
- Electronics
- Fabrication and molding
- Farm and construction
- Foam insulation
- Food and beverage
- Furniture
- General industrial assembly
- Industrial coating
- Marine and rail
- Medical and electrical
- Military and utility vehicles
- Oil and gas
- Pharmaceuticals
- Process industries
- Window and door

Contractor Equipment

- Construction
 - Architectural coatings
 - Ceiling and wall texture
 - Interior and exterior textures
 - Remodeling
 - Roofing
- Pavement maintenance

Lubrication Equipment

- Agriculture
- Automotive service centers
- Automotive/truck/bus assembly
- Fleet
- Food and beverage
- Garages and service centers
- Government and municipalities
- Industrial manufacturing
- Mining and construction
- Natural gas transmission
- On-road and off-road vehicles
- Packaging and material handling
- Pulp and paper plants
- Rubber manufacturing
- Steel mills
- Wind energy



Graco Products Touch Our Lives

You don't have to look very far to see how Graco's products touch our lives. Graco provides equipment to supply paint, sealants and adhesives to spray guns and dispensers used to paint cars, trucks, boats and consumer recreational vehicles in our garages. Our Graco's equipment is used by newspaper and magazine publishers to transfer ink from bulk storage tanks to their presses. And it's used to dispense lubricants into cars, trucks, buses and aircraft.

Touching Lives Everywhere





Automotive



Energy



Composite



Body Shop



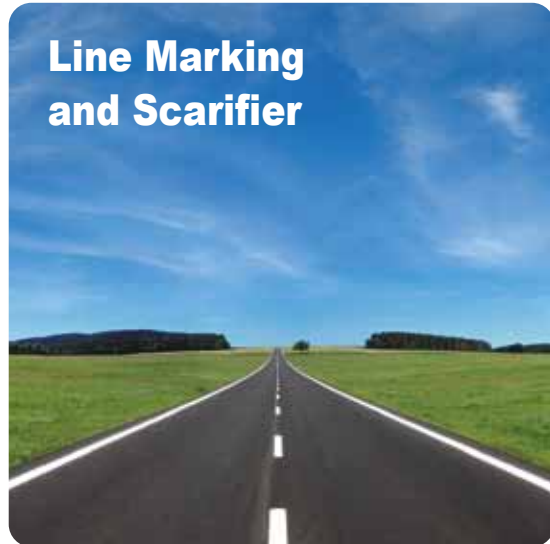
Transportation



**Food,
Beverages**



Ink



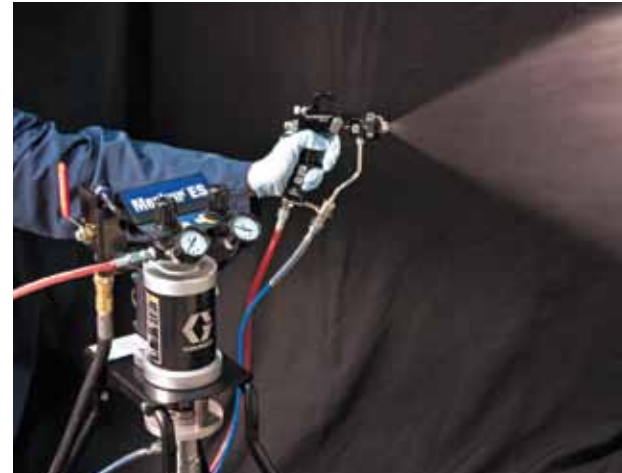
**Line Marking
and Scarifier**



Agriculture

Finishing Equipment

Graco provides finishing solutions for all types of wood, metal and plastic applications. Graco's applicators, pumps, packages and plural component equipment improve productivity, reduce paint usage costs, lower emissions and provide consistently better finishes.



Spray Guns

Graco's complete range of manual guns provides you with exceptional spraying performance while optimizing operator comfort. The available spraying technologies, ranging from HVLP, Airspray, Air-Assisted and Airless through Electrostatic, allow you to choose exactly the right gun for your application. The result is maximum spraying efficiency and minimal material waste, thus reducing your overall cost of ownership. In addition to the range of manual guns, Graco offers automatic guns suitable for metal, wood and high wear and even small-plastic component applications.

Spray Packages

The complete range of spray packages offers more models and configurations than ever, enabling you to choose the package with the precise pressure and output you need for all of your finishing applications. The new generation, ergonomically designed Merkur™ packages offer cost savings, superior finishing results and advanced features like Datatrak™, that protecting your investment. A variety of spraying technologies is available in cart, wall and stand-mount versions.

Circulation Pumps

Graco's circulation pumps offer years of reliable service. Whether you choose the proven design of our diaphragm pumps, or our new line of pneumatic, electric and hydraulic driven pumps and lowers, Graco sets a high standard in pumping technology. A new line of lowers offers reduced maintenance and improved packing life and is available with pneumatic, hydraulic and electrical drives.

Plural Component Equipment

Material savings, productivity improvement and VOC reduction are important reasons many customers turn to Graco's two- and three component solutions. From the entry-level, easy-to-use ProMix 2KE, to the modular and scalable ProMix 2KS and three-component ProMix 3KS solutions, all products offer the reliable, on-ratio spraying that enables you to improve productivity and reduce the need to rework. The ProMix product range is available both for manual and automatic applications, allowing full system integration.

Applications / Markets

- Automotive
- Automotive Feeder
- Truck/Bus / RV
- Military and Utility Vehicles
- Aerospace
- Farm and Construction
- Wood
- General Metal

Process Equipment

It's tough to beat these Graco pumps! Our process equipment offers a complete line of priming piston and air-operated double-diaphragm pumps for low- to high-viscosity fluids for a variety of aggressive applications.



Double-Diaphragm Pumps

Graco's air-operated double-diaphragm pumps are ideal for a wide range of applications, including transfer corrosive and abrasive fluids. Our Husky double diaphragm pumps feature a patented air valve design with a three-way pilot valve for true non sticking operation.

Pressure Washers

Graco's Hydra-Clean pressure washers are ideal for heavy-duty cleaning and maintenance in shipyards, on oil rigs and in other industrial applications. Designed with Graco's NXT air motor, each package supports multiple guns and can be used with cold or hot water up to 200°F (93°C).

Industrial Piston Pumps

Ideal for fluid transfer and supply in semi-viscous applications, Graco's transfer pumps have flow rates up to 23 gpm (87 lpm) and are great for ink manufacturing and printing applications. Our on-demand pumps are available in double-ball and priming piston designs.

Ink Pump

Graco is proud to offer the ink industry a complete line of priming piston and diaphragm pumps. They offer a proven and reliable design used by ink manufacturers and printers worldwide. Whether you are pumping high or low viscosity fluids from mixing tanks, bins, drums or pails, Graco has the perfect pumping solution.

Sanitary Pump

Graco's FDA-compliant, sanitation and transfer pumps, plus our drum and bin unloaders are used in a variety of sanitary applications. These include pharmaceutical cosmetic, beverage and food processing applications. Our sanitary product line is broken down into FDA, USDA and 3-A classifications.

Applications / Markets

- Food / Beverage
- Dairy
- Pharmaceutical
- Cosmetic
- Oil/Gas
- Electronics
- Waste Water
- Mining
- Ceramics

Advanced Fluid Dispense Equipment

Whether you need a consistent bond, accurate proportioning equipment, hot-melt supply systems or a reliable way to transfer, meter, mix and dispense materials, Graco sealant and adhesive equipment offers performance you can trust.

Discover Graco's complete line of dispensing solutions for materials including epoxy, plastisol, sound deadeners, silicone, hot-melt materials, potting compounds, butyl, polyurethane, desiccants, warm-melt sealer, specialty resins, polyvinyl chloride (PVC) and others.



Bonding/Sealing

Bonding is simply joining two materials together by using an adhesive. Virtually every product assembled requires bonding or sealing at some stage of the process. Graco offers automated technologies for single-component and two-component bonding and sealing for a broad array of products, markets and end uses.

Gasketing

Precise metering, controlled flow and robotic dispensing are crucial to forming the exact profile required by the application. Count on Graco for accurate, reliable performance.

Laminating

Laminating unites several layers of material with a flexible adhesive. Graco equipment delivers an accurate amount of mixed adhesives at a specific mix ratio to the application rolls on a solventless laminator.

Vacuum Encapsulation/Potting

Many types of electrical and electronic devices, from medical implants to automotive engine modules, are insulated and protected from the environment by being encapsulated or embedded within polymeric resins.

A complete potting system consists of carefully selected components including dispensing equipment, valves and automation.

Typical Industries Served

- Automotive OEM and Components
- Appliance
- Door and Window Manufacturers
- Aircraft/Aerospace
- Fabricated Metal
- Solar
- Wind Blade Manufacturers
- Air Bag Seam Sealing
- Woodworking
- Consumer Electronics
- Medical and Dental
- Sporting Goods
- Product Assembly

High Performance Coatings and Foam Equipment

Graco proportioners, spray guns, transfer pumps, and accessories are engineered to reduce material waste, simplify your daily maintenance routine and best of all, make your business more profitable. From spray foam insulation to roofing, waterproofing and concrete joint filling, Graco offers top-quality equipment that helps you get the job done right.



Protective Coating Equipment

Increase productivity and reduce operating costs with Graco's full line of plural-component proportioners, pumps, spray guns and accessories. Designed for the high performance you need to spray foam, polyurea, epoxies and other plural-component materials.

- **Plural-Component Spraying**

Engineered to handle the toughest protective coatings, the plural-component sprayer provides precise ratio control, allows users to download historical spraying data, and handles a wide range of two-component materials.

- **Airless High-Pressure Sprayer**

Increase productivity and reduce costs with Graco's full line of pumps, spray guns and plural-component proportioners. The best performance to spray protective coatings.

Foam and Polyurethane Equipment

Whether you're spraying polyurethane foam insulation in a home, commercial building on a rooftop, or applying polyurea to coat a bedliner or to protect any other substrate, Graco plural-component proportioner systems help you get the job done with superior results.

Polyurethane Foam Applications

- Wall Insulation
- Tank and Pipe Coating
- Roof Insulation
- In-Plant OEM
- Rim and Band Joist

Polyurea and Protective Coating Applications

- Concrete Joint Filling
- Potable Water
- Truck Bed Liners
- Marine and Shipbuilding
- Wastewater Treatment
- Secondary Containment
- Waterproofing
- Offshore Oil Platform Production
- Railcar Manufacturing and Repair
- Container Manufacturing
- Wind Tower Manufacturers

Contractor Equipment

Total Job Solutions

Graco has long been the equipment of choice for contractors. Graco paint sprayers, texture sprayers, pressure washers, line strippers and accessories handle the toughest jobs with ease. No matter what your needs, we've got you covered!

Graco is the pro's choice Professional painting contractors have selected Graco as the preferred brand of spray equipment two years in a row.



Paint Sprayers

Only Graco delivers the industry's first choice for airless sprayers, backed by a solid reputation for proven quality, maximum performance, reliable warranty coverage and unmatched on-the-job productivity. Graco sprayers are designed to exceed the professional painting contractor's standards for quality and performance.

Texture Sprayers

Since 1992, the TexSpray family of products has been expanded and improved to meet the ever-changing needs of the professional texture coating industry delivering substantial benefits to the professional texturing contractor.

Fine Finish Equipment

From HVLP to air-assisted airless units, Graco equipment offers labor savings and increased productivity and spraying with confidence. Graco sprayers are designed to exceed the professional painting contractor's standard for quality and performance.

Line Striping Equipment

The LineLazer family of products is designed and built to meet the demanding needs of the pavement marking industry.

Pressure Washers

Graco's direct drive-pressure washers offer enough horsepower to tackle most cleaning and preparation jobs, and our belt drive pressure washers offer higher output for the most demanding jobs. And if cold water "just won't cut it," we now offer a hot water pressure washer.

Applications / Markets

- Painting Contractors
- Ceiling and Wall Texture
- Remodeling
- Line Striping
- Roofing

Lubrication Equipment

Reliable and cost-effective lubrication equipment is what put Graco on the map. Our packaged solutions deliver the highest quality results in automotive assembly, marine, truck, construction, mining and machine tool markets. Let Graco lube it!



Petroleum Management Group

Dedicated to providing you with the most reliable and cost-effective lubrication equipment in the market. Graco offers a complete line of pumps, dispensing valves, hose reels, fluid management for the service and industrial markets. Our knowledgeable worldwide distribution network provides easy access to professionals who understand the unique aspects of your business and are able to recommend the equipment that best fits your needs.

Industrial Lubrication Equipment

Excess heat buildup, faster component wear and wasted lubricant add up to unnecessary labor costs, material costs and higher energy consumption. Automatic lubrication keeps the amount of lubricant in the optimal range at all times: small amounts at frequent intervals, in the right place at the right time - no more skipped lube points, no more over or under lubrication. With Graco automatic lubrication equipment you'll be sure to get the most from your equipment and more productivity per machine operator.

Applications / Markets

- Automotive Service Centers
- Automotive/truck/bus Assembly
- Fleet Facilities
- Garages And Service Centers
- Machine Tool Manufacturers
- Government and Municipalities
- Wind Energy
- Natural Gas Transmission
- Mining And Construction Equipment
- Agricultural Equipment
- Steel Mills
- Industrial Manufacturing
- Rubber Manufacturing
- Food and Beverage Facilities
- Pulp and Paper Plants
- On-road and Off-road Vehicles
- Packaging and Material Handling



GRACO LOCATIONS

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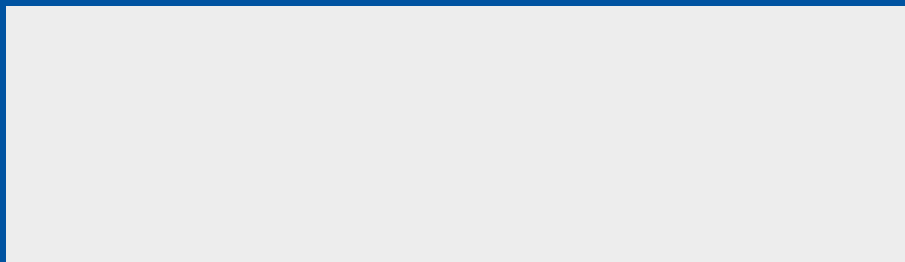
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SALES/ DISTRIBUTION/ SERVICE

Visit us at www.graco.com for product information

Graco inc.is registered to I.S.EN ISO 9001



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